



How to read a Quote.

Your LeasePlan quote gives you all the details of your selected vehicle and lease term. It shows all the calculations, including discounts and GST savings, to help you understand your options and make the right choice. Speak with LeasePlan Customer Service if you need any assistance or support.

LeasePlan Australia
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PO Box 6297 St Kilda Road Central
Melbourne, Victoria 8008
Tel: 132 572 www.leaseplan.com.au

THE WORLD LEADING FLEET AND VEHICLE MANAGEMENT COMPANY



It's easier to leaseplan

How to read a quote



Quote

Quote Type: New

ABN 57 006 923 011
 PO Box 6297 St Kilda Road Central Melbourne VIC 8008
 Telephone: 132 572
 www.leaseplan.com.au

CarPlan Novated Standard	
Quote ID	1000659389
Issue Date	01/04/2014

Customer	New Customer		
Cost Centre	All Vehicles Novated		
Driver	Mr Pool Vehicle (VIC)		
Delivery Address	Pick-up from Dealer/Supplier		
External Asset ID		Replacing Registration	
Customer PO No.		Requested Delivery Date	13/05/2014

Vehicle Details	Mazda Mazda6 2.5 GT Auto				
Body Type	Sedan	No. of Doors	4	No. of Seats	5
Engine Litres	2.5	No. of Cylinders	4	Green Vehicle Guide	14
Primary Fuel Type	Unleaded	Driven Wheels	Front Wheel Drive	CO2 g/km	153
Transmission Type	Automatic	No. of Gears	6		
Transmission Desc	Automatic with Manual Mode		Exterior Colour	Aluminium Metallic	
Manufacturer Code	600KAS4L	Interior Colour	Black Leather		

State of Operation	Annual Kilometres	Term (Months)	Interest Rate %	Residual Value
VIC	15,000	36	7.50	\$18,360.00 +GST (46.87%)

	Price	Discount	Net
Basic Price	39,290.91		39,290.91
Dealer Discount		-2,600.00	-2,600.00
Options & Accessories			
Metallic paint			
Black Leather			
Aluminium Metallic			
ABS			
Dual zone air conditioning fully-auto			
Brake assist system			
Cruise control			
Electronic traction control via ABS & en			
Driver and passenger front airbag			
Immobiliser			
Navigational systems : information type:			
Vehicle speed proportional power steerin			
Front and rear side curtain airbag			
Front side airbag			
Spacesaver steel rim spare wheel			
Stability control			
Glass electric front sunroof			
Dealer Pre Delivery Charges	550.00		550.00
Initial CTP Insurance	391.82		391.82

Dealer Discount
 LeasePlan negotiates an additional discount for you, as well as the manufacturer discount.

Full Vehicle Description
 Check details are correct – including make, Model, Transmission and colour.

Kilometres, Term & Residual Value (RV)
 Ensure the kilometres and term are correct. Note the interest rate is set on the day of delivery and fixed for the term of the lease, and RV is set by ATO guidelines.

Paint
 This cost will vary depending on the manufacturer paint selected.

Delivery Charges
 The cost for the dealer to prepare the vehicle for sale (LeasePlan has a negotiated discounted with most manufacturers).

Initial CTP Insurance
 This is part of the initial registration costs.

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	Price	Discount	Net
Total			37,632.73
GST			3,763.27
GST Free Items			
Security Interest	45.00		45.00
Purchase Stamp Duty	1,230.00		1,230.00
CTPI Stamp Duty	43.10		43.10
Initial Registration	264.30		264.30
Input Tax Credit			-3,763.27
Total Amount Financed			39,215.13
FBT base value			40,965.00

Security Interest

This is placed on all vehicles financed by LeasePlan and remains in place until the finance is paid out.

Input Tax Credit

The Input Tax Credit amount claimed in your lease mean you don't pay any GST.

FBT Base Value

This figure is different to the 'Total Amount Financed'. It is used to calculate the 'Car FBT Liability Estimate' and uses the following formula:

Purchase Price
 - Discount +
 Options + Dealer
 Delivery - Personal
 Contribution + 10%
 GST + Luxury Car
 Tax (if applicable)

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Lease Items	Per Year	Per Month
Lease Payment	9,216.72	768.06
Maintenance Budgeted Premium	667.80	55.65
Tyres Budgeted (4)	886.56	73.88
Fuel Budgeted	2,089.80	174.15
Registration Budgeted	485.04	40.42
Insurance Budgeted - LeasePlan Supplier	826.80	68.90
Misc Operating Costs Budget	180.00	15.00
Roadside Assistance Budgeted	80.04	6.67
Management Fees	312.00	26.00
FBT Reporting Service Fee	24.00	2.00
Cost Excluding GST	14,768.76	1,230.73
GST	1,477.08	123.09
Cost Including GST (Payable to LeasePlan)	16,245.84	1,353.82
FBT Liability Estimate - Statutory Method	8,010.25	667.52
All the services itemised above are included.		

Tyre Budget
Estimates are based on new tyres required over the full term of the lease.

Misc Operating Costs Budget
For costs that may be incurred but are not budgeted elsewhere in your lease (e.g. broken windscreens, damaged mirrors or insurance excess).

Roadside Assistance (RA)
Budgeted where it is not provided by the manufacturer.

Management Fees
Administration charges for the setup and running of your lease.

Employee Package Allocation (Deducted From Driver's Salary)	Per Year	Per Month
Cost Excluding GST	14,768.76	1,230.73
FBT Liability Estimate - Statutory Method	8,010.25	667.52
ECM FBT Offset - Employee Contribution (Post-tax)	-8,010.25	-667.52
GST on Employee Contribution (Employer Remit to ATO)	744.82	62.07
Employee Package Allocation (Total Deducted From Driver's Salary)	15,513.58	1,292.80
Employee Package Allocation Split		
Pre-Tax Allocation	7,320.58	610.05
Post-Tax Allocation	8,193.00	682.75

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Quote valid
 All quotes are valid for 10 business days from the issue date. You can not accept an expired quote.

Package Allocation
 Your salary deduction amount does not include GST.

- This quote is valid for 10 business days from the issue date and is subject to credit approval.
- The monthly cost including GST that is payable to LeasePlan is \$1,353.82.
- The monthly employee package allocation cost is \$1,292.80.
- In order to honour this pricing, the supplying dealer may require that you provide them with additional documentation. LeasePlan will provide you with the appropriate forms or documentation if applicable.
- The residual value in this quote is greater than LeasePlan's predicted market value. Contact LeasePlan Customer Service to discuss how you can reduce your residual risk.
- LeasePlan Total Cover terms and conditions are available at www.leaseplan.com.au.
- Please note that freight charges may apply and will be confirmed when placing the order with the dealer. LeasePlan will advise you of any applicable charges.

To select and accept this quote please log on to LeasePlan Online via www.leaseplan.com.au. If you cannot access LeasePlan Online please contact our Customer Service Centre on 132 572 to proceed with your quotation.

Authorisation

On submitting, I accept this Quote and acknowledge that:

- All vehicle details have been reviewed and are correct.
- Subject to credit approval, LeasePlan will order the vehicle for me. Once ordered the vehicle cannot be cancelled without incurring costs for which I will be liable.
- This final monthly cost may change because the cost of purchasing the vehicle has changed or government charges or interest rates have changed on the day of delivery.
- I acknowledge that I shall be legally bound by the standard terms (available at www.leaseplan.com.au).
- LeasePlan provides the Quote to assist you in making an informed decision regarding the leasing of the vehicle. LeasePlan will not be liable for any loss or damage which may be incurred by any person directly or indirectly dealing with us, unless that loss or damage is caused solely through the fault or negligence of LeasePlan.
- By providing this Quote, LeasePlan is not providing financial or taxation advice and you are encouraged to seek independent professional advice.

Signed by the Employee _____ / ____ / ____

- As an authorised officer of the employer, I also hereby confirm the employee detailed above is eligible to salary package this vehicle.

Signed by the Employer _____ / ____ / ____